SECURIT MISSION

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PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNII	NG 01-01-03	AND ENDING	12-31-03
	MM/DD/YY		MM/DD/YY
A. 1	REGISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: SI	ERRA WEST SECURITIE	S, L.L.P.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. E	Box No.)	FIRM I.D. NO.
2100 MCKINNEY AVENUE, S	UITE 700		
	(No. and Street)		
DALLAS	TX		75201
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER O JOSHUA M. BROWN	F PERSON TO CONTACT IN	REGARD TO THIS RE	PORT 214-965-0202
			(Area Code - Telephone Number
В. А	CCOUNTANT IDENTIFI	CATION	
INDEPENDENT PUBLIC ACCOUNTAI	NT whose opinion is contained i	n this Report*	
LANE GORMAN TRUBITT, L.L	.P.		
	(Name - if individual, state last,	first, middle name)	
2626 HOWELL STREET, SUIT	E 700, DALLAS, TX 7	5204-4064	
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☑ Certified Public Accountar	nt		PROCESSED
☐ Public Accountant			7 7 2001
☐ Accountant not resident in	United States or any of its posse	essions.	MAR 25 2004
·	FOR OFFICIAL USE O	NLY	FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances, relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### **OATH OR AFFIRMATION**

I JOSHUA M. BROWN	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statem	
Sierra West Securities	· · · · · · · · · · · · · · · · · · ·
	, are true and correct. I further swear (or affirm) that
neither the company nor way partner, proprietor, principal o	• • • • • • • • • • • • • • • • • • • •
classified solely as that of a customer, except as follows:	tricer of uncotor has any proprietary interest in any account
classified solely as that of a customer, except as follows.	
	•
	= 0 $+$ 2
	Jahnh. 2
	Signature
	Maraha
1	Title
	·
Africe Sales	
Notary Public	•
This report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Pa	
(f) Statement of Changes in Liabilities Subordinated to	Claims of Creditors.
(g) Computation of Net Capital.	
<ul> <li>□ (h) Computation for Determination of Reserve Requirer</li> <li>□ (i) Information Relating to the Possession or Control R</li> </ul>	
	of the Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determination of the Reserve Requ	
	Statements of Financial Condition with respect to methods of
consolidation.	The state of the s
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### SIERRA WEST SECURITIES, L.P.

#### FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

DECEMBER 31, 2003

#### SIERRA WEST SECURITIES, L.P.

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Report of Independent Certified Public Accountants

The Partners Sierra West Securities, L.P.

We have audited the accompanying statement of financial condition of Sierra West Securities, L.P. as of December 31, 2003 and the related statements of operations, changes in partners' capital, and cash flows, for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Partnership's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sierra West Securities, L.P. as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Lane Dormer Trusbitt L. L.P.

Dallas, Texas January 22, 2004

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### Sierra West Securities, L.P. STATEMENT OF FINANCIAL CONDITION December 31,

#### **ASSETS**

		2003	 2002
Cash Accounts receivable	\$	12,649 383	\$ 7,516 93
Total assets		13,032	 7,609
LIABILITIES AND PARTNERS' CAPITAL			
Liabilities - accounts payable Partners' capital	·····	5,000 8,032	 684 6,925
Total liabilities and partners' capital	<u>\$</u>	13,032	\$ 7,609

### Sierra West Securities, L.P. STATEMENTS OF OPERATIONS Years ended December 31,

	2003	2002
REVENUES	\$ 172,656	\$ -
EXPENSES		
Regulatory fees	2,824	2,468
Professional fees	13,359	7,340
Other operating expenses	165,431	1,018
Total operating expenses	181,614	10,826
Net loss	\$ (8,958	(10,826)

## Sierra West Securities, L.P. STATEMENT OF CHANGES IN PARTNERS' CAPITAL Years ended December 31,

	•	General Partner		Limited Partner		Total	
Balance at December 31, 2001	\$	64	\$	6,312	\$	6,376	
Contributions		114		11,261		11,375	
Net loss		(108)		(10,718)		(10,826)	
Balance at December 31, 2002		70		6,855		6,925	
Contributions		101		9,964		10,065	
Net loss		(90)		(8,868)		(8,958)	
Balance at December 31, 2003	\$	81	\$	7,951	\$	8,032	

## Sierra West Securities, L.P. STATEMENT OF CASH FLOWS Years ended December 31,

	2003			2002	
Cash flows from operating activities					
Net loss	\$	(8,958)	\$	(10,826)	
Adjustments to reconcile net loss to net cash used by operating activities					
Accounts receivable		(290)		135	
Accounts payable		4,316		499	
Net cash used by operating activities		(4,932)		(10,192)	
Cash flows from financing activities					
Partner contributions		10,065		11,375	
Net cash provided by financing activities		10,065		11,375	
Net increase in cash		5,133		1,183	
Cash at beginning of year		7,516		6,333	
Cash at end of year	\$	12,649	<u>\$</u>	7,516	

### Sierra West Securities, L.P. NOTES TO FINANCIAL STATEMENTS

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Sierra West Securities, L.P. (the Partnership) is a Delaware limited partnership organized March 15, 1999. The Partnership is owned 1% by its general partner, Sierra Retail, L.L.C and 99% by its limited partner, Joshua M. Brown. The Partnership maintains an office in Dallas, Texas.

The Partnership is a registered broker-dealer under the Securities Exchange Act of 1934 engaging in business as a broker-dealer, underwriter, investment advisor, and financial consultant as well as rendering of other financial services related to its general securities business, In addition, the Partnership is registered with the Securities and Exchange Commission under the Investment Advisors Act of 1940. During 2002, the Partnership did not transact any business. During 2003, the Partnership had income relating to commissions received in real estate transactions.

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements are as follows:

#### Revenue Recognition

Revenues and expenses are recognized as earned or incurred, using the accrual method of accounting.

#### Cash

The Partnership considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents.

#### Income Taxes

The Partnership does not record any provision for income taxes since these taxes are the responsibility of the individual partners.

#### Use of Estimates

In preparing the Partnership's financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### 1. NET CAPITAL REQUIREMENTS

The Partnership is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2003, the Partnership had net capital of \$7,649, which was \$2,649 in excess of its required net capital of \$5,000. The Partnership's aggregate indebtedness to net capital ratio was 0.67 to 1.

#### 3. PARTNERS CAPITAL

The limited partnership agreement states that income and loss, as well as distributions, are generally allocated to partners in proportion to their ownership percentages.

#### 4. RESERVE REQUIREMENTS

The Partnership is exempt from Rule 15c3-3 under paragraph (k)(2)(ii). Under this exemption, the "Computation of Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements" are not required.

#### SCHEDULE I

# Sierra West Securities, L.P. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2003

#### COMPUTATION OF NET CAPITAL

Total members' equity from statement of financial condition  Less members' equity not allowable for net capital	\$ 8,032
Total members' equity qualified for net capital	8,032
Add: Liabilities subordinated to claims of general creditors allowable in computation of net capital  Other (deductions) or allowable credits	<u> </u>
Total capital and allowable subordinated liabilities	8,032
Deductions and/or charges Non-allowable assets Aged fails-to-deliver	383
Aged short security differences	- -
Secured demand note deficiency	-
Commodity futures contracts and spot commodities - proprietary capital charges	
Other deductions and/or charges	
Total deductions and/or charges	383
Haircuts on securities Contractual securities commitments	
Deficit in security collateralizing secured demand notes	·
Trading and investment securities Undue concentrations	-
Other	213
Total haircuts on securities	213
NET CAPITAL	\$ 7,436
AGGREGATE INDEBTEDNESS	
Items included on statement of financial condition  Bonuses payable	• • • • • • • • • • • • • • • • • • • •
Due to affiliate	\$ 5,000
Accrued liabilities  Items not included in statement of financial condition	-
nems not included in statement of financial condition	5.000
Less adjustment based on special reserve bank accounts TOTAL AGGREGATE INDEBTEDNESS	
	\$ 5,000
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT  Minimum net capital required (6-2/3% of total aggregate indebtedness)	\$ 333
Minimum dollar net capital required	\$ 5,000
Net capital required (greater of above two minimum requirement amounts)	\$ 5,000
Net capital in excess of required minimum	\$ 2,437
Excess net capital at 1000%	\$ 6,935
RATIO: AGGREGATE INDEBTEDNESS TO NET CAPITAL	0.67
RECONCILIATION WITH COMPANY'S COMPUTATION Net capital, as reported in Company's Part II (Unaudited) Focus Report Net audit adjustments	\$ 7,436 
Net capital per above	\$ 7,436
LIST OF NONALLOWABLE ASSETS	
Receivables for non-customers Other	383
Total nonallowable assets	\$ 383



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#### Report of Independent Certified Public Accountants on Internal Control

The Partners
Sierra West Securities, L.P.

In planning and performing our audit of the financial statements and supplemental schedules of Sierra West Securities, L.P. (the "Partnership"), for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Partnership including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Partnership does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Partnership in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons;
- 2. Recordation of differences required by Rule 17a-13; or
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Partnership is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Partnership has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Partnership's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Dallas, Texas

January 22, 2004

Lane Dorman Trubitt L. L.P.